

## Curriculum Vitae

### Personal

Name William A. Boettcher III

Current Title Associate Professor

University Address Department of Political Science  
School of Public and International Affairs  
Campus Box 8102  
North Carolina State University  
Raleigh, NC 27695-8102  
Phone 919/515-5096  
E-mail- william\_boettcher@ncsu.edu

### Academic Career

B.A. 1991 University of Michigan, Ann Arbor, MI  
Political Science

M.A. 1994 The Ohio State University, Columbus, OH  
International Relations/  
Comparative Politics

Ph.D. 1997 The Ohio State University, Columbus, OH  
Political Science

### Publications

#### *Books*

Boettcher, W.A. (2005). *Presidential risk behavior in foreign policy: Prudence or peril*. New York: Palgrave Macmillan.

#### *Articles*

Cobb, M. D. & Boettcher W. A. (Forthcoming). Exposure to Misogynistic Rap Music and Ambivalent Sexism: Does Eminem's Music Generate Hostility Towards Women?. *Journal of Applied Social Psychology*.

Boettcher, W.A., & Cobb, M. D. (2006). Echoes of Vietnam?: Casualty framing and public perceptions of success and failure in Iraq. *Journal of Conflict Resolution*, 50, 831-854.

Boettcher, W. A. (2004). The prospects for prospect theory: An empirical evaluation of international relations applications of framing and loss aversion. *Political Psychology*, 25, 331-362.

Boettcher, W.A. (2004). Military intervention decisions regarding humanitarian crises: Framing induced risk behavior. *Journal of Conflict Resolution*, 48, 331-355.

Boettcher, W.A. (1995). Context, methods, numbers, and words: Prospect theory in international relations. *Journal of Conflict Resolution*, 39, 561-583.

#### *Book Reviews*

Boettcher, W.A. (2005). Review of *International relations under risk: Framing state choice* by J. D. Berekjian. *Perspectives on Politics*, 3, 935-936.

Boettcher, W.A. (2001). Review of *Games advisors play: Foreign policy in the Nixon and Carter administrations* by J.A. Garrison. *International Politics*, 38, 458-460.

#### **Conference Presentations**

Cobb, M. D., & Boettcher, W.A. (2007, March) Goals, Success and Casualty Tolerance: How Framing Affects Support for the War in Iraq. Paper presented at the annual meeting of the Western Political Science Association, Las Vegas, Nevada.

Boettcher, W. A., & Cobb, M. D. (2007, February) "Don't Let Them Die in Vain": Sunk-Cost Frames and Public Tolerance for Expending Blood and Treasure in Iraq. Paper presented at the annual meeting of the International Studies Association, Chicago, Illinois.

Cobb, M. D., Greene, S., & Boettcher, W. A. (2006, September) WMD and perceptions of threat: An experimental analysis of citizen response to nuclear versus biological WMD. Paper presented at the annual meeting of the American Political Science Association, Philadelphia, Pennsylvania.

Boettcher, W. A., & Cobb, M. D. (2006, March). Do frames really matter?: Casualty frames, casualty tolerance and public perceptions of success and failure in the war in Iraq. Paper presented at the annual meeting of the International Studies Association, San Diego, California.

Boettcher, W. A., & Cobb, M. D. (2006, February). Echoes of Vietnam?: Casualty frames, casualty tolerance, and public perceptions of success and failure in the war in Iraq. Paper presented at the Triangle Institute for Security Studies Casualties and Warfare Conference, Duke University, Durham, North Carolina..

Boettcher, W. A., & Cobb, M. D. (2005, March). Echoes of Vietnam?: Body counts and public perceptions of success and failure in the war in Iraq. Paper presented at the annual meeting of the International Studies Association, Honolulu, Hawaii.

Boettcher, W. A. (2004, March). Adapting prospect theory to the study of foreign policy decision making: A series of experimental explorations. Paper presented at the annual meeting of the International Studies Association, Montreal, Canada.

Boettcher, W. A., & Stephen, R. (2003, February-March). Fair treatment in international politics: The psychological foundations of fair play in gain and loss domains. Paper presented at the annual meeting of the International Studies Association, Portland, Oregon.

Boettcher, W. A. (2002, August-September). Political context, semantic manipulation or hedonic tone: Does the type of frame matter? Paper presented at the annual meeting of the American Political Science Association, Boston, Massachusetts.

Boettcher, W. A., & Stephen, R. (2002, April). Fair treatment in international politics: The psychological microfoundations of fair play. Paper presented at the annual meeting of the Midwest Political Science Association, Chicago, Illinois.

Boettcher, W. A. (2002, March). Prospect framing as a group process: Aspiration level formation and choice shifts in presidential advisory structures. Paper presented at the annual meeting of the International Studies Association, New Orleans, Louisiana.

Cobb, M. D., Taylor, A., & Boettcher W. A. (2001, November). Misogynistic rap music and hostile and benevolent sexism: Does Eminem really promote gender stereotyping? Paper presented at the annual meeting of the Southern Political Science Association, Atlanta, Georgia.

Boettcher, W. A., & Stephen, R. (2001, October) Fair treatment in international politics: Reciprocal behavior and the ultimatum game. Paper presented at the annual meeting of the International Studies Association (South), Winston-Salem, North Carolina.

Boettcher, W. A. (2001, July). Prospect framing and choice shifts: The response of advisory groups to semantic manipulations. Paper presented at the annual meeting of the International Studies Association (Hong Kong), Hong Kong, China.

Boettcher, W.A. (2001, March). Military intervention decisions regarding humanitarian crises: Framing induced risk taking. Paper presented at the annual meeting of the International Studies Association, Chicago, Illinois.

Boettcher, W. A. (2000, September). Framing effects in the “real world”: Evaluating the political psychology adaptation of prospect theory. Paper presented at the annual meeting of the American Political Science Association, Washington, DC.

Boettcher, W. A. (2000, March). Smoke and mirrors?: Designing experiments to test framing effects in the domain of foreign policy. Paper presented at the annual meeting of the International Studies Association, Los Angeles, California.

Boettcher, W. A. (1999, September). Halos and hangovers: Examining the persistence of foreign policy frames. Paper presented at the annual meeting of the American Political Science Association, Atlanta, Georgia.

Boettcher, W. A. (1999, March). From prudent presidents to dangerous dictators: Examining the personal risk predispositions of political leaders. Paper presented at the annual meeting of the International Studies Association, Washington, DC.

Boettcher, W. A. (1998, February). Framing foreign policy problems: A study of Truman's decision to intervene in Korea. Paper presented at the annual meeting of the International Studies Association, Minneapolis, Minnesota.

Boettcher, W. A. (1997, March). Prudence or peril: Presidential risk behavior in foreign policy. Paper presented at the annual meeting of the International Studies Association, Toronto, Canada.

Boettcher, W. A. (1996, July). The estimation and communication of risk in U. S. presidential foreign policy decision making. Paper presented at the annual meeting of the International Society of Political Psychology, Vancouver, Canada.

Boettcher, W. A. (1996, March). Risk and reward: Foreign policy decision making by U. S. presidents. Paper presented at the annual meeting of the International Studies Association, San Diego, California.

Boettcher, W. A. (1995, October). Prudent research or rash empiricism?: Studying risk in foreign policy decision making. Paper presented at the annual meeting of the International Studies Association (Midwest), Indianapolis, Indiana.

Boettcher, W. A. (1995, March). Concerns regarding the application of prospect theory to international relations. Paper presented at the annual meeting of the International Studies Association, Chicago, Illinois (as part of the Alexander George graduate student paper competition).

Boettcher, W. A. (1994, October). Concerns regarding the application of prospect theory to international relations. Paper presented at the annual meeting of the International Studies Association (Midwest), Columbus, Ohio.

## **Other Publications**

Boettcher, W. A. & Cobb, M. D. (2006, August 27) A way out of Iraq. *The Raleigh New & Observer, Sunday Editorial Page.*

Boettcher, W. A. (2004, October 17) Kerry clear and focused. *The Raleigh New & Observer, Sunday Q Section*.

Boettcher, W. A. (2003, December 21). We got him – now what? *The Raleigh New & Observer, Sunday Q Section*.

Boettcher, W. A. (2001, September 16). U.S. invulnerability an unattainable goal. *The Raleigh New & Observer, Sunday Q Section*.

Boettcher, W. A. (2000, September 17) Saddam bears responsibility. *The Raleigh News & Observer, Sunday Q Section*.

### **Scholarly Reviews**

2002 Reviewer of *Decisions of the highest order: Perspectives on the national security council* for Oxford University Press.

2001 Reviewer of *Comparing foreign policies: An introduction to foreign policy analysis* for Perseus Books.

2000 Content Area Specialist for revised edition of *Living in Europe and Northern Asia*, a sixth-grade social studies textbook published by the College of Humanities and Social Sciences (NCSU) Humanities Extension/Publications Program.

1999 Reviewer of *America abroad: U.S. foreign policy in the 21<sup>st</sup> century* for Houghton Mifflin Company.

Various Reviews for the National Science Foundation, American Journal of Political Science, Political Psychology and the Journal of Conflict Resolution.

2005-2006 Reviewer, Grawemeyer Award.

### **Research and Teaching Interests**

International Relations-

Foreign Policy Decision Making, International Relations Theory, U.S. National Security Policy, Middle East Regional Security

Political Psychology-

Behavioral Decision Theory, Verbal Probability Theory, Experimental Methods

### **Courses Qualified to Teach**

*Foreign Policy Decision Making-* U.S. Foreign Policy  
U.S. National Security Policy  
Comparative Foreign Policy

*International Relations-*

Global Problems and Policy  
International Security: Conflict and Peace  
Issues in Global Politics

*Political Psychology-*

Political Psychology  
Theories of Decision Making

## **Research and Teaching Experience**

Associate Professor, NCSU, *U.S. National Security Policy, U.S. Foreign Policy, Political Psychology, Issues in Global Politics, Global Problems and Policy*, Fall 2005- Present.

Assistant Professor, NCSU, *U.S. National Security Policy, U.S. Foreign Policy, Political Psychology, Issues in Global Politics, Global Problems and Policy*, Fall 1998- Spring 2005.

Lecturer, OSU, *The Politics of Global Problems*, Winter 1998, Spring 1998.

Presidential Fellow, Dissertation Research Fellowship sponsored by the Graduate School at The Ohio State University, Winter 1997 through Autumn 1997.

Graduate Instructor, OSU, *Interdependence and Nationalism in World Affairs*, Summer 1996, Autumn 1996.

Research Fellow, Mershon Center Research Training Group (RTG) on the Role of Cognition in Collective Political Decision Making at The Ohio State University, sponsored by the National Science Foundation (DIR-9113599), Summer 1995 through Spring 1996.

Research Assistant to Dr. Richard Herrmann, Winter 1995 through Spring 1995. Acted as Assistant to the Director of the Mershon Center's Foreign Policy Analysis (FPA) Program.

Editorial Assistant, *International Studies Quarterly*, Fall 1993 through Fall 1995.

## **Grants/Awards Received**

2004 Recipient of Instructional Grant from the College of Humanities and Social Sciences' (NCSU) Distance Learning Initiative, \$4000.

2003 Recipient of Instructional Grant from the College of Humanities and Social Sciences (NCSU) for the development of a First-Year Seminar, \$1000.

2003 Recipient of an "Outstanding Extension Service" award from the College of Humanities and Social Sciences (NCSU).

2002 Recipient of an “Outstanding Teacher” award from the College of Humanities and Social Sciences (NCSU).

2002 Recipient of Instructional Grant from the College of Humanities and Social Sciences (NCSU) for the development of a First-Year Seminar, \$1000.

2001 Recipient of a Travel Grant from the International Studies Association to present “Prospect Framing and Choice Shifts: The Response of Advisory Groups to Semantic Manipulations” at Hong Kong Convention of International Studies.

2000 Recipient of Instructional Grant from the College of Humanities and Social Sciences (NCSU) for the development of a First-Year Seminar, \$1000.

2000 “Framing Effects in the ‘Real World’: Evaluating the Political Psychology Adaptation of Prospect Theory” project funded by NCSU Faculty Research and Professional Development Grant, \$5000.

1996 Recipient of a Research Grant from the Committee on Research and Education of the Harry S. Truman Library Institute.

1995 Co-recipient of Francis R. Aumann award sponsored by the Department of Political Science at The Ohio State University, for the best paper presented at a professional conference by a graduate student during the academic year 1994-95. Paper entitled “Concerns Regarding the Application of Prospect Theory to International Relations”.

1995 Recipient of Graduate Student Alumni Research Award (GSARA) sponsored by the Graduate School of The Ohio State University. The GSARA program distributes a number of \$1500 research awards through quarterly campus-wide competitions.

1995 Recipient of "Best Paper" award in the Alexander George Graduate Student Paper Competition sponsored by the Foreign Policy Analysis Section at the annual meeting of the International Studies Association, Chicago, IL. Paper entitled "Concerns Regarding the Application of Prospect Theory to International Relations".

## **University Service**

### *Political Science Research Subject Pool*

1999-present Co-Creator and Manager of subject pool used for Faculty, Student and Department research.

### *Department Committee Service*

2004-present Scholar/Honors/Study Abroad

2002-present Teaching, Advising and Student Affairs

2001-present MIS admissions committee

2005-2006 SPIA Director Search Committee  
1999-2001 Curriculum and Academic Affairs, Master of International Studies  
1998-1999 Research, Master of International Studies

*College Committee Service*

2000-2002 First-Year Seminar, 2005-Present International Programs Committee

*Mentoring*

2000-2003 Park Scholars Program Mentor

*Professional Association Service*

2006-2007 At-Large Officer, Foreign Policy Analysis Section, International Studies Association.

**Public Service**

Post-September 11 and Iraq War interviews with the Washington Post, San Diego Union Tribune, Le Figaro, Savannah News, Charlotte Observer, Wilmington Star, Raleigh News and Observer, Fayetteville Observer, Rocky Mount Telegram, WRAL-TV, WUNC-TV, WTVD-TV, WNCN-TV and WPTF-AM.

Numerous panel presentations sponsored by the College of Humanities and Social Sciences (NCSU) Extension Office, the Institute for Emerging Issues (NCSU), the Triangle Institute for Security Studies, Peace College, Exploris, Delta Sigma Theta, the Peace Lunch Forum, the College of Engineering Development Board (NCSU), the United Nations Association (local chapters) and the North Carolina State Library system.

**Professional Society Memberships**

American Political Science Association  
International Studies Association  
International Society of Political Psychology  
Triangle Institute for Security Studies

**References**

Professor James Svara  
Arizona State University

Professor Charles Hermann  
Texas A&M University

Professor Donald Sylvan  
Professor Richard Herrmann  
The Ohio State University

Professor Margaret Hermann  
Syracuse University

Professor Jack Levy  
Rutgers University